如　閣下為合資格萬科企業股股東，請使用本申請表格申請

# 優先發售－藍表

## 如　閣下為合資格萬科企業　股股東，請使用本申請表格申請

**合資格萬科企業　股股東姓名及地址**

**申請表格編號**

**識別號**

Yo may apply fo Re e ed Sha e on a Applica ion Fo m.
YOU CAN APPLY FOR RESERVED SHARES BY CHOOSING ONE OF THE FOUR OPTIONS BELOW:

A alid applica ion made on hi Applica ion Fo m fo a n mbe of Re e ed Sha e ha i e al p a Q alify ing China Vanke H Sha eholde ' A ed En i lemen nde he P efe en ial Offe ing ill be accep ed in f ll, bjec p he e m and condi ion e o in hi Applica ion Fo m and he P o pec and a ming ha he condi ion of he P efe en ial Offe ing a e a fied.
Yo need p comple e and ign hi Applica ion Fo m and bmi one che e (o banke ' ca hie o de ) fo he e ac amo n of emi ance p in ed in Bo B on he igh
閣下可使用**藍色**申請表格申請預留股份。
閣下可選擇使用以下四個選項中其中一個申請預留股份：
**選項　－申請數目相等於　閣下保證配額的預留股份**
在本申請表格及招股章程所載條款及條件規限下，並假設優先發售的條件獲達成，以本申請表格認購相等於合資格萬科企業H股股東優先發售項下保證配額數目的預留股份的有效申請將獲全數接納。
閣下須填妥及簽署本申請表格並提交一張支票（或銀行本票）支付於右方乙欄列明的準確付款金額。

| | | |
|---|---|---|
| **甲欄** | N mbe of China Vanke H Sha e egi e ed in yo name a a 4:30 p.m. on T e day, Sep mbe 6, 2022 (he ): 於2022年9月6日（星期二）（「**記錄日期**」）下午四時三十分以　閣下名義登記的萬科企業H股股份數目： | |
| **乙欄** | N mbe of Re e ed Sha e in yo A ed En i lemen 閣下所獲保證配額的預留股份數目： | Amo n pay able if yo A ed En i lemen i aken p in f ll: 閣下的保證配額獲全數接納的應付款項： |
| | | HK$ 港元 |

If a alid applica ion i made on hi Applica ion Fo m fo bo h A ed En i lemen and E ce Re e ed Sha e , he A ed En i lemen po ion nde ch applica ion ill be a fied in f ll, b he e ce po ion nde ch applica ion ill only be a fied p he e en ha he e a e fficien A ailable Re e ed Sha e . S ch applica ion ill be bjec p he e m and condi ion e o in hi Applica ion Fo m and he P o pec and a ming ha he condi ion of he P efe en ial Offe ing a e a fied.
If he A ed En i lemen po ion yo in end p apply fo i le han yo A ed En i lemen yo a e ecommended p apply fo a n mbe hich i one of he n mbe e o in he pay men able in hi Applica ion Fo m, o he i e yo m calc la e he co ec amo n of emi ance pay able on applica ion fo he n mbe of Re e ed Sha e applied fo by ing he pecial fo m la e o in hi Applica ion Fo m.
The n mbe of E ce Re e ed Sha e ha yo in end p apply fo i ecommended p be one of he n mbe e o in he pay men able in hi Applica ion Fo m. If he n mbe of E ce Re e ed Sha e applied fo i no one of he n mbe e o in he pay men able in hi Applica ion Fo m, he e ce applica ion ill be ejec ed if he amo n on he che e/banke ' ca hie o de doe no ma ch i h and i le han he amo n pay able calc la ed by ing he pecial fo m la e o in hi Applica ion Fo m. Yo applica ion fo yo A ed En i lemen (if any) ill be accep ed in f ll b yo applica ion fo e ce Re e ed Sha e ill be ejec ed if he amo n on he che e/banke ' ca hie o de doe no ma ch and i mo e han he amo n pay able in ela ion p yo A ed En i lemen applied fo b i le han he p al amo n pay able in ela ion p bo h yo A ed En i lemen applied fo and he e ce Re e ed Sha e applied fo in hi Applica ion Fo m.
Yo ho ld (i) i e he n mbe of A ed En i lemen applied fo and he amo n pay able (a e o in he pay men able in hi Applica ion Fo m o o he i e calc la ed in acco dance i h he pecial fo m la) in Bo C; (ii) i e he n mbe of E ce Re e ed Sha e applied fo and he amo n pay able (a e o in he pay men able in hi Applica ion Fo m o o he i e calc la ed in acco dance i h he pecial fo m la) in Bo D; (iii) add he n mbe of Re e ed Sha e applied fo nde he A ed En i lemen and he E ce Re e ed Sha e , pge he i h he co e ponding p al amo n pay able (being he m of he amo n yo p in Bo C and Bo D) and i e hem in Bo E; and (i ) bmi he p al applica ion monie in one che e (o banke ' ca hie o de ).
**選項　－申請數目不超過　閣下保證配額的預留股份並申請超額預留股份**
應｜醥諱暇虨申請瞜皮誶彯疳渢遜槱猛濕

**如　閣下為合資格萬科企業　股股東，請使用本申請表格申請**

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**優先發售 – 藍表**

**如　閣下為合資格萬科企業　股股東，請使用本申請表格申請**

**合資格萬科企業　股股東的截止接受申請時間為**
**　　年　月　日（星期四）中午十二時正**
**（或其後公佈的其他日期或時間）。**
**閣下務必細閱本申請表格所載條件及指示。**

# 萬物雲空間科技服務股份有限公司

*(A joint-stock company incorporated in the People's Republic of China with limited liability)*

Unless otherwise stated, capitalised terms used in the entire terms and conditions have the same meaning as ascribed thereto in the Prospectus.

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be Qualifying China Vanke H Shareholder(s).
2. If you are a firm, the application must be in the name of the individual member, not in the name of the firm.
3. If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
4. You cannot apply for any Reserved Share if you or (with the exception of HKSCC Nominee) any person(s) for whose benefit you are applying are/is:
   - a reasonable beneficial owner of Share in the Company and/or any of its subsidiaries;
   - a Director or chief executive of the Company and/or any of the Company's subsidiaries (other than a Director and/or his associate who are Qualifying China Vanke H Shareholder who may apply for Reserved Share pursuant to the Preferential Offering);
   - a reasonable associate of any of the above persons; or
   - a Non-Qualifying China Vanke H Shareholder.

   Non-Qualifying China Vanke H Shareholder are:
   (a) China Vanke H Shareholder whose name appeared in the register of members of China Vanke on the Record Date and whose address is a Hong Kong registration address in any of the Specified Territories; and
   (b) China Vanke H Shareholder or Beneficial China Vanke H Shareholder on the Record Date whose or the identity known by China Vanke to be resident in any of the Specified Territories.

   Not-withstanding any other provision in the Prospectus or this Application Form, the Company reserves the right to permit any China Vanke H Shareholder to take phi/he/it Assured Entitlement to the Reserved Share if the Company, in its absolute discretion, is satisfied that the transaction in question is empty from or not subject to the legislation or regulation giving it to the restriction described above.
5. The number of joint applicants may not exceed four.

If you intend to apply for less than you Assured Entitlement or intend to apply for excess Reserved Share, you are recommended to apply for a number in one of the numbers set out in the payment table of numbers and payment in this Application Form and make a payment of the corresponding amount. Otherwise you must calculate the correct amount of emittance payable on application for the number of Reserved Share applied for by ing the special form later set out in this Application Form. If a valid application is made for Reserved Share, the Assured Entitlement portion under such application will be satisfied in full (subject to the terms and conditions set out in this Application Form and the Prospectus and assuming the conditions of the Preferential Offering are satisfied), but the excess portion under such application will only be satisfied to the extent that the excess efficient Available Reserved Share. To the extent that excess application for the Reserved Share are:
(a) less than the Available Reserved Share, the Available Reserved Share will first be allocated to satisfy excess application for the Reserved Share in full and the eafter will be allocated, at the discretion of the Joint Representative, to the International Offering;
(b) equal to the Available Reserved Share, the Available Reserved Share will be allocated to satisfy excess application for the Reserved Share in full; or
(c) more than the Available Reserved Share, the Available Reserved Share will be allocated on an allocation basis, which is consistent with the allocation basis commonly used in the case of one-subscription in public offering in Hong Kong, where a higher allocation percentage will be applied in respect of smaller application of excess Reserved Share.

If there are any H Share remaining after satisfying the excess application, such H Share will be re-allocated, at the discretion of the Joint Representative, to the International Offering. No preference will be given to any excess application made to top-up odd lot holding to whole lot holding of H Share. Nominee companies according to the H Share registration of members of China Vanke are regarded as single China Vanke H Shareholder for the purpose of this application.

Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering. If no number is inserted in Box C, Box D or Box E in this Application Form, you will be deemed to have applied for such number of Reserved Share shown in Box B. Any application not accompanied by the insufficient amount of application money will be treated as invalid in its entirety and no Reserved Share will be allocated to such applicant (except when the number of H Share applied is more than the Assured Entitlement and the amount of application money accompanied is not less than the amount payable shown in Box B, the Assured Entitlement will be accepted in full).

Qualifying China Vanke H Shareholder are entitled to apply on the basis on an Assured Entitlement of one Reserved Share for every integral multiple of 164 China Vanke H Share held by each Qualifying China Vanke H Shareholder as at 4:30 p.m. on the Record Date. Any Qualifying China Vanke H Shareholder who holds less than 164 China Vanke H Share on the Record Date will not have an Assured Entitlement to the Reserved Share, but they will still be entitled to participate in the Preferential Offering by applying for excess Reserved Share.

In addition to any application for Reserved Share made on a Application Form, Qualifying China Vanke H Shareholder will be entitled to make one application for Hong Kong Offer Share by applying through the excess ice or by applying through the excess ice. Qualifying China Vanke H Shareholder will receive no preference as to entitlement or allocation in

- You make multiple applications or suspected multiple applications for Reserved Shares;
- this Application Form is not completed in accordance with the instructions stated herein;
- this Application Form has not been duly signed (only if given signature waiver is acceptable) (or in the case of a joint application, not all applicants have signed);
- in respect of applicants who are corporate entities, this Application Form has not been duly signed (only if given signature is acceptable) by an authorised officer or affixed with a company chop;
- the cheque/banker's cashier order/this Application Form is defective;
- this Application Form for either the Reserved Shares payable on the Additional Entitlement or the Excess Reserved Shares is not accompanied with a cheque/banker's cashier order or is accompanied by more than one cheque/banker's cashier order for the application for Additional Entitlement and Excess application for Reserved Shares;
- the account name on the cheque/banker's cashier order is not pre-printed or certified by the issuing bank;
- the banker's cashier order is not issued by a licenced bank in Hong Kong, or did not have the applicant's name certified on the back by a person authorised by the bank;
- the cheque/banker's cashier order is not drawn on a Hong Kong dollar bank account in Hong Kong;
- the name of the payee indicated on the cheque/banker's cashier order is not [illegible];
- the cheque has not been crossed Account Payee only;
- the cheque is post-dated;
- the applicant's payment is not made correctly or if the applicant pays by cheque or banker's cashier order, the cheque or banker's cashier order is dishonoured on its first presentation;
- the applicant's name/the first applicant's name on the joint application is not the same as the name pre-printed or certified/endorsed by the drawee bank on the cheque/banker's cashier order;
- any alteration(s) to the application details on this Application Form has not been authorised by the signature(s) of the applicant(s);
- this Application Form is completed by pencil;
- the applicant does not fill in all the boxes in the option he/she/it chooses;
- the applicant chooses more than one of the options in this Application Form;
- the Company believes that by accepting the application, the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction where this Application Form is received or where the applicant's address is located;
- the Company and the Joint Representatives, and their respective agents or nominees, exercise their discretion to reject or accept any application, or to accept only part of any application. No reason has to be given for any rejection or acceptance; or
- the application is for more than 11,671,400 Reserved Shares (excepting HKSCC Nominee Limited) under the Preferential Offering.

(a) If you are applying for a number of Reserved Shares which is equal to your Additional Entitlement (□□□□□):

- Your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match in full and is less than the amount payable in Box B relating to this Application Form.

(b) If you are applying for a number of Reserved Shares up to your Additional Entitlement and Excess Reserved Shares (□□□□□):

- Your application will be rejected if the amount on the cheque/banker's cashier order does not match and is less than the amount payable in relation to your Additional Entitlement applied for in this Application Form.
- Your application for your Additional Entitlement (if any) will be accepted in full but your application for excess Reserved Shares will be rejected if the amount on the cheque/banker's cashier order does not match and is more than the amount payable in relation to your Additional Entitlement applied for but is less than the total amount payable in relation to both your Additional Entitlement applied for and the excess Reserved Shares applied for in this Application Form.
- Your application will be accepted in full if the amount on the cheque/banker's cashier order does not match and is more than the total amount payable in relation to both your Additional Entitlement applied for and the excess Reserved Shares applied for in this Application Form.

(c) If you are applying for a number of Reserved Shares which is less than your Additional Entitlement (□□□□□):

- You are recommended to apply for Reserved Shares in one of the numbers listed in the payments table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers listed in the payments table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match in full and is less than the corresponding amount payable as listed in the payments table in this Application Form.
- When the number of Reserved Shares applied for is not in one of the numbers listed in the payments table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match in full and is less than the amount payable calculated by using the special formula listed in this Application Form.

(d) If you are applying for a number of excess Reserved Shares only (□□□□□):

- You are recommended to apply for Reserved Shares in one of the numbers listed in the payments table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers listed in the payments table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match in full and is less than the corresponding amount payable as listed in the payments table in this Application Form.
- When the number of Reserved Shares applied for is not in one of the numbers listed in the payments table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match in full and is less than the amount payable calculated by using the special formula listed in this Application Form.

## [illegible]

If you do not receive any Reserved Shares or if your application is accepted only in part, the Company will refund your application money (including the related brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) without interest. If the Offer Price is less than the Maximum Offer Price, the Company will refund your application money (including the related brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) without interest. The refund procedure is as stated in the section headed "How to Apply for Hong Kong Offer Shares and Reserved Shares — G. Refund of Application Money" of the Prospectus.

## [illegible]

This Personal Information Collection Statement informs the applicant for, and holder of, Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "□□□□□

- the Stock Exchange, the SFC and any other regulatory or governmental bodies or other rules made by any of them, or any opinion or interpretation thereof which the relevant Shareholder has or proposes to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for a long as necessary for the purpose for which the personal data are collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

You may apply for Reserved Share on a White Application Form.

1. You may choose one of the following options on this Application Form in applying for Reserved Share:

You need to complete and sign this Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B on this Application Form.

You should (i) write the number of Allocated Entitlement applied for and the amount payable (at Offer Price in the payment table on this Application Form or otherwise calculated in accordance with the special form letter) in Box C; (ii) write the number of excess Reserved Share applied for and the amount payable (at Offer Price in the payment table on this Application Form or otherwise calculated in accordance with the special form letter) in Box D; (iii) add the number of Reserved Share applied for under Allocated Entitlement and the excess Reserved Share, together with the corresponding total amount payable (being the sum of the items in Box C and Box D) and write them in Box E; and (iv) submit the total application monies in one cheque (or banker's cashier order).

If the number of Reserved Share that you apply for under the Allocated Entitlement is less than your Allocated Entitlement or you are recommended to apply for a number which is one of the numbers in the payment table in this Application Form, or otherwise you may recalculate the corresponding amount of remittance payable on application for the number of Reserved Share applied for by using the special form letter in this Application Form. The number of excess Reserved Share that you intend to apply for is recommended to be one of the numbers in the payment table in this Application Form. If the number of excess Reserved Share applied for is not one of the numbers in the payment table in this Application Form, the excess application will be ejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable calculated by using the special form letter in this Application Form. Your application for your Allocated Entitlement (if any) will be accepted in full but your application for excess Reserved Share will be ejected if the amount on the cheque/banker's cashier order does not match and is more than the amount payable in relation to your Allocated Entitlement applied for but is less than the total amount payable in relation to both your Allocated Entitlement applied for and the excess Reserved Share applied for in this Application Form.

You should (i) write the number of Reserved Share applied for and the amount payable (at Offer Price in the payment table in this Application Form or otherwise calculated in accordance with the special form letter) in Box C and Box E; and (ii) submit one cheque (or banker's cashier order) for the same amount that you have written in Box E on this Application Form.

If your application is made for a number of Reserved Share that is less than your Allocated Entitlement as a Qualifying China Vanke H Shareholder, you are recommended to apply for a number which is one of the numbers in the payment table in this Application Form, or otherwise you may recalculate the corresponding amount of remittance payable on application for the number of Reserved Share applied for by using the special form letter in this Application Form.

Section 18 entitles the holder has the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of any such request.

All requests for access to personal data or correction of personal data should be addressed to the Company's registered address disclosed in the section headed "Corporate Information" of the Prospectus from time to time, for the attention of the company secretary, or to the H Share Registrar for the attention of the privacy compliance officer.

**優先發售 — 藍表**
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# 萬物雲空間科技服務股份有限公司

*（於中華人民共和國註冊成立的股份有限公司）*

## 全球發售

**申請條件**

**優先發售 – 藍表**
**如　閣下為合資格萬科企業股股東，請使用本申請表格申請**

· 聲明及表示此乃

**優先發售 – 藍表**

**如　閣下為合資格萬科企業股股東，請使用本申請表格申請**